

KANEBRIDGE CORPORATION

SELLING EXCLUSIVELY

TO

DISTRIBUTORS ONLY



HOW THIS BENEFITS OUR CUSTOMERS



40
YEARS

Kanebridge has maintained its policy of “Selling to Distributors Only” for over 40 years. Through many business cycles—in times of great demand and periods of recession—we have consistently held to this practice.



We never sell to OEMs (Original Equipment Manufacturers), end users, businesses that use fasteners in vehicle maintenance, contractors or others that perform construction work. Kanebridge only sells to those who resell fasteners as is.



Our distributors allow Kanebridge to drop ship their orders directly to their customers with assurance that Kanebridge’s name never appears on the packaging or the paperwork accompanying these orders. Likewise, Kanebridge will maintain a database of the customers to which you choose to drop-ship, streamlining the process of entering subsequent orders. Kanebridge becomes your “silent partner” in drop shipping transactions. This saves you and your customers time and money.

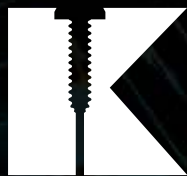


Only Kanebridge’s distributors with registered PIN codes can access price information, stock availability and online product specifications from our website.



Our “Distributors Only” policy is the reason why we require all customers to submit a tax-resale certificate before purchasing from Kanebridge.





**KANEBRIDGE
CORPORATION**

New Jersey | Illinois | California

T: (800) 222-9221 sales@kanebridge.com

F: (201) 337-2301 www.kanebridge.com